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## Measurement will continue to be the Holy Grail of PR

**Gurgaon, May 09, 2019** In an integrated world, public relations has to move beyond the image of a mere provider of press coverage to a counsellor who can decipher current public opinion to the organization; use that insight to encode persuasive messaging to the public through focused engagement of publics across earned, owned and paid platforms in an effective and ethical manner.

Measurement has always been the holy grail of public relations and will remain so, unless it moves to science-based communication, that is, driven by insights and backed by measurement that can demonstrate shifts in the public acceptance.



## MEASUREMENT WILL CONTINUE TO BE THE HOLY GRAIL OF PR Ashwani Singla, Founding Managing Partner, Astrum

## **KEY TRENDS**

 More rapid migration of content from words to visuals.
 The PR industry will need to evolve its current practices of using social media platforms.
 Use of technology will become more pervasive. Purpose of machine learning and artificial intelligence is to generate unique insights that help organisations become more relevant and compelling to their consumers, besides making them more agile and responsive to fast changing needs. Doing this well is the core of good reputation. Besides, artificial intelligence and machine learning driven insights can make engagement more targeted and communication more persuasive.

Reputation continues to take centre stage and, therefore, the prognosis for the industry continues to be positive. However, the industry will continue to struggle to move up the value chain to provide high value consulting.

## Key trends in PR business in 2019

- As the world continues to consume more videos and pictures, the industry can expect even more rapid migration of content from words to visuals
- As governments fight fake news and introduce stricter regulation, the industry will need to evolve its current practices of using social media platforms
- Use of technology will become more pervasive to 'be in the know' to spot and mitigate potential threats to reputation